17 reasons to invest in Qualsys's software

Software and licensing values

1) Disruptive, scalable licensing
We offer **free end-user licenses** (both general auditors and document 'read-only' viewers are considered end-users). This means you can make your quality management system available across your business and supply chain without worrying about additional costs.

2) Connect your business
Cloud-to-cloud integrations allow you to gain control over your systems, **automate processes,** get more visibility and improve decision making. Our solutions have a flexible, advanced application programming interface (API) which means data can be exchanged both from our software and into it.

3) Constantly developing product and services
We are constantly reviewing our products and services with feedback from our customers and consultancy partners. This ensure you have a **feature-rich, best-practice system.**

4) User-friendly, easy to use system
Our software is familiar and simple to use. No formal training is required for end-users. This **reduces training costs and encourages engagement.**

5) Access from any device, anywhere
We make solutions for remote and global teams who need visibility, accountability and ownership. Our software can be **accessed on any mobile device and web browser.**

6) Easy to configure
Adapt the system to your needs without paid development work, and **future-proof** it as you change and grow.

Implementation values

7) Experience with heavily-regulated businesses
Our implementation teams have successful experience of working on global projects with some of the most reputable businesses in the world.

8) Best-practice project management
We acknowledge that projects of this scale come with certain challenges. We have a great deal of experience in **mitigating project risks.**

9) Engagement support
Through **clear communication** and absolute transparency, we ensure C level stakeholders have visibility of the implementation throughout the whole lifecycle.

10) We invest in our employees
We are a learning organisation. Our employees undertake regular product, compliance and project management training. This means you benefit from working with **qualified, experienced professionals.**

11) We adapt our approach to meet your needs
We know implementing our software is not a one-size fits all approach. Even within one business, there are pockets of sub-cultures. We regularly review our approach with our customers to **make your project even more successful.**

Support and maintenance values

12) We are fully committed to partnership
You will be **allocated dedicated resource** from the team here at Qualsys for the life of the project and during business as usual moving forward.

13) Free annual upgrades
Free software upgrades on an annual basis ensure that you have **an "evergreen" solution** and you can take advantage of the constant investment we put into the development of the software.

14) Flexible infrastructure in a secure system
We are extremely stringent in regards to information security and provide customised service level agreements to meet IT security requirements. Our software can be installed on a single site or across multiple sites on your corporate servers or ISO 27001 cloud hosting.

15) Friendly support based in our head office
Technical Support via telephone and email will be provided to key contacts within your organisation. Service level agreements can be tailored for your needs.

Customer success values

16) We take engagement seriously
We work closely with our customers to frame objectives, **engage leadership** and encourage usage of the software across your business. We do this through web portals, engagement videos and tools.

17) Join our community
Managing change and making governance, risk and compliance natural and seamless can be a challenge. We encourage our customers to use our resources, tools, and attend our events. This provides an opportunity to learn from peers, **explore new ideas** and **discover different ways to make the most of our software.**

Qualsys